

Journal Date: Sunday Sep 24, 1997
 OFFICE: HT

<<< Magna Computer Corp. >>>
 DAILY JOURNAL(S)

Report Date: Sep 26, 1997 19:27:03

Contract #	Name1 Name2	Sale Price DP Today	Method Add'l DP	Mortgage Term	Salesperson Sales Manager Deeder	Comments Upgrade Info: Other Number Volume
Unit/Weeks	Street City, State, Zip Country - Phones	% Down	Date	Rate		
DAILY FULL DOWN-PAYMENT JOURNAL						
3254 121/13	King, Jr., Kenneth & King, Tara 1430 North Main Lane Lancaster, CA 91523 305-365-5745 305-448-6111	5,900.00 - 700.00 AX - 0.00 Due 00-00-80 11.86%		5,200.00 16.97	Ames 84 Munsey	553 10-25-89 Rucker 243 552
3255 136/15	Diniz, Joseph R. & Theresa 48 Baker Lane Willow, MN 92885 407-247-1343 407-253-6900	5,400.00 - 750.00 VI - 0.00 Due 00-00-80 9.89%		4,650.00 16.97	Nyman 60 Rucker	361 St. Thomas 243 34
3256 119/13	McWilliams, Alan & Nancy 47 Overlook Drive Hilloston, CA 91746 305-429-2212 305-870-2174	5,900.00 - 650.00 VI - 0.00 Due 00-00-80 11.02%		5,250.00 16.97	Aselton 84 St. Thomas	450 Rucker 34 243
3257 121/52	Foley, Judy 131 Conol Place Liwell, CA 91852 305-441-1012 305-774-3519	5,900.00 - 750.00 AX - 0.00 Due 00-00-80 12.71%		5,150.00 16.97	Ogar 60 Rucker	299 St. Thomas 243 34
3258 101/51	Lee, Mark E. & Lynnea M. 44 Alexandria Blvd. Grosser, FL 97837 201-663-1864 201-285-0578	5,900.00 - 800.00 MC - 0.00 Due 00-00-80 13.56%		5,100.00 16.97	Feingold 84 Munsey	526 St. Thomas 552 34
3259 121/51	Gibbons, Harold V. & Nancy J. 14 Nantasket Blvd. Hull, CA 92045 617-925-4572 617-383-9400	5,900.00 - 700.00 VI - 0.00 Due 00-00-80 11.86%		5,200.00 16.97	Stanton 84 St. Thomas	522 Munsey 34 552
3260 205/52	Pimental, Arthur & Leah J. 122 Kerns Blvd. Toterton, MN 92878 407-624-9400 305-675-2522	5,900.00 - 810.00 CC - 0.00 Due 00-00-80 13.73%		5,090.00 16.97	Riggillo 84 Rucker	607 Munsey 243 552
3261 248/37	Salsbury, Larry D. & Elizabeth J. 237 Pleasant Lane Luxemburg, CA 91462 305-345-7783 305-345-7783	9,900.00 - 1,300.00 VI - 0.00 Due 00-00-80 13.13%		8,600.00 16.97	Coyle 84 Munsey	402 10-25-89 Finn 68 552

Contract #	Name1 Name2 Street City, State, Zip Country - Phones	Sale Price DP Today Add'l DP % Down	Method Date	Mortgage Term Rate	Salesperson Sales Manager Deeder	Comments Upgrade Info: Other Number Volume
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DAILY FULL DOWN-PAYMENT JOURNAL

3262	O'Regan, James P. & Mary A.	9,850.00		8,650.00	Rizzo	313
248/38	89 Plymouth Lane	- 1,200.00	MC	84	Munsey	552
	Larder, CA 92330	- 0.00	Due 00-00-80	16.97	St. Thomas	34
	305-866-4305	12.18%				

PENDING JOURNAL: No Deals Today

Contract #	Name1 Name2 Street City, State, Zip Country - Phones	Sale Price DP Today Add'l DP % Down	Method Date	Mortgage Term Rate	Salesperson Sales Manager Deeder	Comments Upgrade Info: Other Number Volume
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PENDING TO FULL-DOWN TRANSFERS

3070	Kennison, Jr., Everett	5,400.00		4,850.00	Aselton	450
232/2	66 King Lane	- 550.00	CK	84	Munsey	552
	SeaPort, CA 91960	- 0.00	Due 00-00-80	16.97	Rucker	243
	305-532-5500	10.19%				

FULL-DOWN CANCELLATIONS: No Deals Today

Contract #	Purchasers Street	Sale Price Add'l DP	Date Written	Salesperson Sales Manager	Comments Upgrade Info:
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PENDING CANCELLATIONS

3245	Bell, Herbert G. & Valerie G.	4,900.00	09-23-89	Aselton	450
136/15		250.00		St. Thomas	34

SALESPERSON'S SALES CHART
Reporting for 08-23-89 to 09-22-89

Report date: 22 April 1997 19:43:55

Salesman ===	Days>	April							May							Deals	Ups																		
		W	T	F	S	S	M	T	W	T	F	S	S	M	T																				
Bachafner, III, Wi544		3	F	2	0	2	0	3	3	1	0	1	0	0	0	0	1	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1	19		
Balsama, Guy	419	2	F	0	0	0	2	3	2	0	1	0	3	2	0	0	0	1	3	2	1	0	0	1	2	2	2	1	0	0	1	F	2	34	
Balsama, Regina	573	3	2	0	0	0	1	3	2	0	1	2	2	1	0	0	0	1	F	F	2	0	0	F	2	3	3	1	0	0	0	1	3	37	
Brack, Bob	61	1	1	F	P	F	1	0	0	0	0	0	F	3	0	0	0	0	3	2	0	0	0	0	0	2	2	0	0	0	0	0	5	25	
Conlon, Thomas	417	0	1	2	3	2	1	0	0	2	1	2	0	1	0	2	2	2	3	2	1	0	0	1	2	3	2	1	0	0	1	0	0	37	
Feinger, Howard	526	P	0	0	0	0	F	3	3	0	0	2	0	F	0	3	2	0	0	2	2	0	0	1	2	2	3	1	0	0	1	2	3	33	
Fratantonio, Phil386	2	0	0	3	2	2	2	2	2	0	0	P	2	1	0	2	0	1	3	2	1	0	0	1	2	3	F	P	0	0	1	2	3	38	
Graphen, Bill F.	556	3	0	3	3	3	1	1	0	2	1	2	0	F	0	0	0	0	F	2	0	0	0	0	0	0	2	0	0	0	0	0	2	26	
House,	40	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	2	
Tull, Peter	411	2	0	0	3	3	2	3	F	0	0	F	3	0	0	0	2	2	F	2	F	0	0	2	2	3	2	1	0	0	1	2	4	45	
Lally, John.	564	2	2	0	F	F	0	2	2	2	0	0	2	1	0	F	F	0	F	P	P	0	0	2	2	3	2	F	0	0	0	0	9	40	
Marotta, Jeffrey	590	0	0	0	0	0	0	0	0	0	0	2	3	1	0	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	9	
Martin, Marcie	430	2	2	2	0	3	0	0	2	F	1	F	3	0	0	2	0	1	3	F	2	0	0	0	0	F	2	2	0	0	1	1	6	36	
Muller, Barbara	552	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	
Nyman, Bruce	361	0	2	2	5	0	1	4	3	2	1	F	0	F	0	3	2	2	0	0	0	0	0	0	1	F	P	3	1	0	0	1	2	4	43
Jones, Lynn	16	3	0	F	4	0	1	2	F	2	1	0	0	F	0	2	0	0	3	F	F	0	0	F	F	2	2	1	0	0	1	0	7	34	
Riggillo, Robert	607	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1	0	2	
Rizzo, Louis	313	2	2	2	P	0	0	3	2	P	1	2	0	0	0	2	P	2	2	2	F	0	0	1	1	F	F	F	0	0	2	1	7	43	
Ricardo, Johnny	539	0	2	2	3	F	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2	9	
Ricardo, Mark	541	0	2	F	F	F	F	0	3	F	2	2	4	1	0	0	0	1	4	2	0	0	0	1	0	2	P	2	0	0	1	F	7	44	
Total deals		6	5	5	9	12	4	1	4	9	3	8	1	6	0	2	4	2	9	8	8	0	0	4	8	10	4	5	0	0	3	5	145		
Total ups		51	43	45	70	53	29	52	54	36	27	54	61	25	0	31	34	25	67	51	32	0	0	27	35	65	59	31	0	0	25	28	1110		

F = Full Down Deal
P = Pending Deal
C = Cancellation
Any Number = UPS with no sales

4 Salesperson's Sales Chart: Last 30 days of activity for each person.