

Journal Date: Sunday Sep 22, 2002
 OFFICE: HT

<<< Magna Computer Corp. >>>
 DAILY JOURNAL(S)

Report Date: Sep 22, 2002 19:27:03

Contract #	Name1 Name2	Sale Price DP Today	Method Add'l DP	Mortgage Term	Salesperson Sales Manager Deeder	Comments Upgrade Info: Other Number Volume
Unit/Weeks	Street City, State, Zip Country - Phones	% Down	Date	Rate		
DAILY FULL DOWN-PAYMENT JOURNAL						
3254 121/13	King, Jr., Kenneth & King, Tara 1430 North Main Lane Lancaster, CA 91523 305-365-5745 305-448-6111	5,900.00 - 700.00 AX - 0.00 Due 00-00-80 11.86%		5,200.00 16.97	Ames 84 Munsey	553 10-25-89 Rucker 243 552
3255 136/15	Diniz, Joseph R. & Theresa 48 Baker Lane Willow, MN 92885 407-247-1343 407-253-6900	5,400.00 - 750.00 VI - 0.00 Due 00-00-80 9.89%		4,650.00 16.97	Nyman 60 Rucker	361 St. Thomas 243 34
3256 119/13	McWilliams, Alan & Nancy 47 Overlook Drive Hilloston, CA 91746 305-429-2212 305-870-2174	5,900.00 - 650.00 VI - 0.00 Due 00-00-80 11.02%		5,250.00 16.97	Aselton 84 St. Thomas	450 Rucker 34 243
3257 121/52	Foley, Judy 131 Conol Place Liwell, CA 91852 305-441-1012 305-774-3519	5,900.00 - 750.00 AX - 0.00 Due 00-00-80 12.71%		5,150.00 16.97	Ogar 60 Rucker	299 St. Thomas 243 34
3258 101/51	Lee, Mark E. & Lynnea M. 44 Alexandria Blvd. Grosser, FL 97837 201-663-1864 201-285-0578	5,900.00 - 800.00 MC - 0.00 Due 00-00-80 13.56%		5,100.00 16.97	Feingold 84 Munsey	526 St. Thomas 552 34
3259 121/51	Gibbons, Harold V. & Nancy J. 14 Nantasket Blvd. Hull, CA 92045 617-925-4572 617-383-9400	5,900.00 - 700.00 VI - 0.00 Due 00-00-80 11.86%		5,200.00 16.97	Stanton 84 St. Thomas	522 Munsey 34 552
3260 205/52	Pimental, Arthur & Leah J. 122 Kerns Blvd. Toterton, MN 92878 407-624-9400 305-675-2522	5,900.00 - 810.00 CC - 0.00 Due 00-00-80 13.73%		5,090.00 16.97	Riggillo 84 Rucker	607 Munsey 243 552
3261 248/37	Salsbury, Larry D. & Elizabeth J. 237 Pleasant Lane Luxemburg, CA 91462 305-345-7783 305-345-7783	9,900.00 - 1,300.00 VI - 0.00 Due 00-00-80 13.13%		8,600.00 16.97	Coyle 84 Munsey	402 10-25-89 Finn 68 552

Contract #	Name1 Name2 Street City, State, Zip Country - Phones	Sale Price DP Today Add'l DP % Down	Method Date	Mortgage Term Rate	Salesperson Sales Manager Deeder	Comments Upgrade Info: Other Number Volume
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DAILY FULL DOWN-PAYMENT JOURNAL

3262	O'Regan, James P. & Mary A.	9,850.00		8,650.00	Rizzo	313
248/38	89 Plymouth Lane	- 1,200.00	MC	84	Munsey	552
	Larder, CA 92330	- 0.00	Due 00-00-80	16.97	St. Thomas	34
	305-866-4305	12.18%				

PENDING JOURNAL: No Deals Today

Contract #	Name1 Name2 Street City, State, Zip Country - Phones	Sale Price DP Today Add'l DP % Down	Method Date	Mortgage Term Rate	Salesperson Sales Manager Deeder	Comments Upgrade Info: Other Number Volume
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PENDING TO FULL-DOWN TRANSFERS

3070	Kennison, Jr., Everett	5,400.00		4,850.00	Aselton	450
232/2	66 King Lane	- 550.00	CK	84	Munsey	552
	SeaPort, CA 91960	- 0.00	Due 00-00-80	16.97	Rucker	243
	305-532-5500	10.19%				

FULL-DOWN CANCELLATIONS: No Deals Today

Contract #	Purchasers Street	Sale Price Add'l DP	Date Written	Salesperson Sales Manager	Comments Upgrade Info:
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PENDING CANCELLATIONS

3245	Bell, Herbert G. & Valerie G.	4,900.00	09-23-89	Aselton	450
136/15		250.00		St. Thomas	34
					release fta 09-2

Journal date: Sunday Sep 22, 2002
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<<< Magna Computer Corp. >>>

Report date: Sep 26, 2002 19:27:11

DAILY JOURNAL RECAP

TODAY: # of Reps 24 Ups/Rep 3.13 Vol/Rep \$2476.04

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Full	A:OPC	14		A:OPC	53			A:OPC	53										
Down	B:Phone Room	61	Fdp Sales : 9	B:Phone R	141	Fdp Sales : 25		B:Phone R	141	Fdp Sales : 25		VOL.	59,425.00						
	C:Letter	0	Pdg To Good: 1	C:Letter	2	Pdg To G : 5		C:Letter	2	Pdg To G : 5		Vol.	5,275.00						
	D:MiniVac &	0	Fdp CXLS : 0	D:MiniVac	0	Fdp CXLS : -4		D:MiniVac	0	Fdp CXLS : -4		Vol.	0.00						
	E: MISC & IN	0		E: MISC &	7			E: MISC &	7										
			G.B TOTAL : 10			G.B. TOTAL : 26				G.B. TOTAL : 26		Vol.	154,550.00						
	Total UPS	75		Total UPS	203			Total UPS	203										
Misc.			Pdg CXLS : -1			Pdg CXLS : -1				Pdg CXLS : -1		Vol.	-4,775.00						
WRITTEN			Fdp Sales : 9			Fdp Sales : 25				Fdp Sales : 25		Vol.	151,325.00						
			Pending : 0			Pending : 2				Pending : 2		Vol.	10,550.00						
			TTL WRITTEN: 9			TTL WRITTEN: 27				TTL WRITTEN: 27		Vol.	161,875.00						
	Average sales price	6,602.78	Ups/Sale 8.33			Average sales price	5,995.37	Ups/Sale 7.52											
	VPU	792.33	Closing% 12.00%			VPU	797.41	Closing% 13.30											

3 Daily Sales Journal: Sample Page 3; This is the recap of the days activities.

