SALESPERSON'S SALES CHART Report date: 22 Sept. 2002 19:43:55

Reporting for 08-23-02 to 09-22-02

Salesman ===| Days>	Aug F 23	S 24	S 25	M 26	T 27	W 28	T 29	F 30	S 31	S 01	M 02	T 03	W 04	T 05	F 06	S 07	S 08	M 09	T 10	W 11	T 12	F 13	S 14	S 15	M 16	T 17	W 18	T 19	F 20	S 21	S 22	Deals	Ups
Bachafner,III, Wi	544	3	F	2	0	2	0	3	3	1	0	1	0	0	0	0	0	1	0	0	1	0	0	0	0	0	0	0	0	0	0	1	19
Balsama, Guy	419	2	F	0	0	0	2	3	2	0	1	0	3	2	0	0	0	1	3	2	1	0	0	1	2	2	2	1	0	0	1	F	2	34
Balsama, Regina	573	3	2	0	0	0	1	3	2	0	1	2	2	1	0	0	0	1	F	F	2	0	0	F	2	3	3	1	0	0	0	1	3	37
Brack , Bob	61	1	1	F	P	F	1	0	0	0	0	F	3	0	0	0	0	0	3	2	0	0	0	0	0	2	2	0	0	0	0	0	5	25
Conlon, Thomas	417	0	1	2	3	2	1	0	0	2	1	2	0	1	0	2	2	2	3	2	1	0	0	1	2	3	2	1	0	0	1	0	0	37
Feinger , Howard	526	P	0	0	0	0	F	3	3	0	0	2	0	F	0	3	2	0	0	2	2	0	0	1	2	2	3	1	0	0	1	2	3	33
Fratantonio, Phil	386	2	0	0	3	2	2	2	2	0	0	P	2	1	0	2	0	1	3	2	1	0	0	1	2	3	F	P	0	0	1	2	3	38
Graphen, Bill F.	556	3	0	3	3	3	1	1	0	2	1	2	0	F	0	0	0	0	F	2	0	0	0	0	0	0	2	0	0	0	0	0	2	26
House,	40	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1	0	0	2
Tull, Peter	411	2	0	0	3	3	2	3	F	0	0	F	3	0	0	0	2	2	F	2	F	0	0	2	2	3	2	1	0	0	1	2	4	45
Lally, John.	564	2	2	0	F	F	0	2	2	2	0	0	2	1	0	F	F	0	F	P	P	0	0	2	2	3	2	F	0	0	0	0	9	40
Marotta, Jeffrey	590	0	0	0	0	0	0	0	0	0	0	2	3	1	0	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	9
Martin, Marcie	430	2	2	2	0	3	0	0	2	F	1	F	3	0	0	2	0	1	3	F	2	0	0	0	0	F	2	2	0	0	1	1	6	36
Muller, Barbara	552	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
Nyman, Bruce	361	0	2	2	5	0	1	4	3	2	1	F	0	F	0	3	2	2	0	0	0	0	0	1	F	P	3	1	0	0	1	2	4	43
Jones, Lynn	16	3	0	F	4	0	1	2	F	2	1	0	0	F	0	2	0	0	3	F	F	0	0	F	F	2	2	1	0	0	1	0	7	34
Riggillo, Robert	607	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1	0	2
Rizzo, Louis	313	2	2	2	P	0	0	3	2	P	1	2	0	0	0	2	P	2	2	2	F	0	0	1	1	F	F	F	0	0	2	1	7	43
Ricardo, Johnny	539	0	2	2	3	F	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2	9
Ricardo, Mark	541	0	2	F	F	F	F	0	3	F	2	2	4	1	0	0	0	1	4	2	0	0	0	1	0	2	P	2	0	0	1	F	7	44
Total deals		6	5	5	9	12	4	1	4	9	3	8	1	6	0	2	4	2	9	8	8	0	0	4	8	10	4	5	0	0	3	5	145	
Total ups		51	43	45	70	53	29	52	54	36	27	54	61	25	0	31	34	25	67	51	32	0	0	27	35	65	59	31	0	0	25	28		1110

F = Full Down Deal
P = Pending Deal
C = Cancellation
Any Number = UPS with no sales

1 Salesperson's Sales Chart: Last 30 days of activity for each person.