



# SALES AND MARKETING: TOTAL SALESPERSON'S REPORT

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 PREPARED BY: .  
 TYPE OF REPORT: Full-Down  
 SORTED BY :VPU

<<< Magna Computer Corp.

DATE: 09-26-1989

\*\*\*\*\* TOTAL SALESPERSON REPORT \*\*\*\*\*

FRONTS													FRONTS												
09-01-89 TO 09-24-89													09-19-89 TO 09-24-89												
RANK	SALESPERSON	PER	#OF	#OF	#OF	#NET	NET	NET	CXL%	VPU	AVG	UPS/	COST	%OF	RANK	#OF	#NET	NET	NET	CXL	VPU	AVG	UPS/	COST	%OF
SALE		CHG	UPS	SLS	CXL	SLS	VOLUME	CLS%	RATE		SALE	SALE	SALE	SALE	UPS	SALE	VOLUME	CLS%	RATE		SALE	SALE	SALE	SALE	
1	Riggillx	607	-11%	9	3	0	3	18825	33.33%	0%	2092	6275	3	315	5%	2	8	3	18825	37.50%	0%	2353	6275	3	280
2	Pyssa	16	-80%	20	5	0	5	30875	25.00%	0%	1544	6175	4	420	7%	18	1	1	7775	100.00%	0%	7775	7775	1	105
3	Ward	342	+0%	30	7	1	6	44650	20.00%	14%	1488	7442	5	525	7%	20	0	0	0	0.00%	0%	0	0	0	0
4	Asyltxn	450	+7%	31	7	0	7	45925	22.58%	0%	1481	6561	4	465	7%	6	8	2	11050	25.00%	0%	1381	5525	4	420
5	Rizzx	313	+3%	32	4	0	4	39950	12.50%	0%	1248	9988	8	840	8%	8	8	1	9725	12.50%	0%	1216	9725	8	840